CONTRACTOR QUALIFICATION STATEMENT

BALESTRIERI™ EST. 1992

CORPORATE INFORMATION

- **Address:** 1538 Country Club Parkway Elkhorn, WI 53121-3999
- **Office:** (262) 743-2800
- **Fax:** (262) 743-2810
- **Email:** field@balestrierigroup.com
- **President:** Kenneth Balestrieri
- **Vice President:** Cynthia Balestrieri
- **Secretary:** Cynthia Balestrieri
- **Treasurer:** Kenneth Balestrieri
- **Incorporated:** March 25, 1992
- **State of Incorporation:** WI
- **Years Doing Business Under Present Name:** 34 years
- **FEIN:** 39-1725341
- **DUNS:** 80-801-8857
- **US NAICS Code:** 562910
- **Small Business Enterprise:** Registered with SBA, P0782675

THE BALESTRIERI TEAM

EXECUTIVE STAFF



Kenneth Balestrieri
President



Cynthia Balestrieri
Vice President



Nathan Kawlewski
Vice President of Field Operations

PROJECT MANAGEMENT TEAM



Richard Heyer
Senior Project Manager
Estimator



Michael Kapitan
Project Manager
Estimator



Jessica Balestrieri
Project Manager
Estimator



Justin Zoellner
Project Manager
Estimator



Jordan McCauley
Inside Project Manager



Willem Leibbrand
Inside Project Manager



Jacob Harding
Inside Project Manager

ADMINISTRATIVE TEAM



Sarah Pavlik
Comptroller



Beckett Runge
Operations Manager



Kamryn Rhyan
Business Administration Coordinator



Megan Stout
Project Administration Coordinator

Visit Our Website

FIELD MANAGEMENT TEAM



Nazim Agushi



Roberto Arce



Jose Baltierrez



Jose Casas



Erik Cordova



Luis Cruz



Nolan Garlock



Ty Garlock



Todd Hardesty



Hector Jaramillo



Seumsack Ladarom



Kevin Leahy



Giezi Lechuga



Pablo Martinez



Alejandro Quijano



Tristen Sween



Gerardo Valadez



Antonio Venegas



Rafael Villegas



Ripley
Company Mascot



Ellie
Company Mascot

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BONDING PROGRAM

Balestrieri is a highly regarded and valued client of Atlantic Specialty Insurance Company and M3 Insurance. Atlantic Specialty Insurance Company supports single projects of $5 million subject to an aggregate work program upwards of $15 million. As stated in A.M. Best Rating Guide, Atlantic Specialty Insurance Company has a rating of A+, XV. This line is to facilitate the day-to-day surety needs of Balestrieri Environemental & Development, Inc., consideration for larger single projects and aggregates are underwritten individually.

GENERAL LIABILITY/ POLLUTION INSURANCE

Balestrieri maintains A.M. Best A-rated general, pollution liability coverage in the amount of $10 million for our clients.

AUTOMOBILE INSURANCE

Balestrieri maintains insurance for company owned, rental, and hired vehicals in the amount of $1 million per occurrence; with an additional $9 million excess liability on all projects.

WORKERS COMPENSATION INSURANCE

Balestrieri maintains Worker's Compensation Insurance, as required by law and per state statutes.

CORPORTATE COUNSEL

In order to provide the best possible service to our clients, solid financial, corporate, and legal assistance is required. The following list comprises our company's counsel:

ATTORNEYS

Donald Gallo
Gallo Law, LLC
1386 State Road 83
Hartford, WI 53027
Telephone: (262) 409-2283
Cell: (414) 507-6350
Email: dgallolaw@outlook.com

Theodore Johnson
Godfrey Law Office
354 Seymour Ct.
Elkhorn, WI 53121
Telephone: (262) 741-1540
Email: tjohnson@godfreylaw.com

Charles Sweeney
Axley Brynelson, LLP
2 E. Mifflin St., Ste. 200
Madison, WI 53703
Telephone: (800) 368-5661
Cell: (608) 695-8215
Email: csweeney@axley.com

CERTIFIED PUBLIC ACCOUNTANT

Jon Chamberlain
Chamberlain | Otte, CPAs
PO Box 1119
Lake Geneva, WI 53147
Telephone (262) 249-1100
Email: jchamberlain@cchcpas.com

BONDING

Bradley Babcock
M3 Insurance
5320 Green Bay Rd.
Kenosha, WI 53144
Cell: (262) 853-4622
Email: brad.babcock@m3ins.com

FINANCIAL

Isaiah Adams
U.S. Bank
7325 W Oklahoma Ave
Milwaukee, WI 53219
Telephone: (262) 444-2724
Email: isaiah.adams@usbank.com

INSURANCE

Matt Meyer
Marsh & McLennan
2725 S. Moorland Rd.
New Berlin, WI 53151
Telephone: (262) 347-2659
Cell: (262) 391-2545
Email: matt.meyer@marshmma.com

INFORMATION TECHNOLOGY

Paul Schaff
Advanced Computer Systems
PO Box 546
Janesville, WI 53546
Telephone (608) 754-1991
Email: paul@advancedcomputersystemsinc.com

STRONG FINANCIAL BASE

We are aware that it is of paramount importance to our clients, potential clients, and suppliers to be assured that our company has a solid financial base. Therefore, we are providing you with the names of our Corporate Counsel. Please feel free to contact any of our counsel members to discuss the solidity of Balestrieri Environmental & Development, Inc. As a privately held company, it is not our policy to release our Financial Statement to the public. In the rare case where financials are required, requestors will need to complete our Financial Non-Disclosure Agreement.

CONTRACTOR QUALIFICATION STATEMENT

BALESTRIERI™ EST. 1992

SAFETY AND TRAINING PROGRAMS

Balestrieri has established a comprehensive and proactive performance orientated safety program. We instruct, inspire, and train our employees to follow these policies, procedures, practices and to recognize job-related safety and health hazards.

Our employees are aware that as the size of a worksite or the complexity of a hazardous operation increases, the need for written guidelines is necessary to ensure clear communication of policies and priorities. The program includes provisions for the systematic identification, evaluation, prevention, and/or control of general workplace hazards, specific job hazards, and potential hazards that may arise from unforeseen circumstances.

Balestrieri's Health and Safety Program includes, but is not limited to, the following:

Training

- OSHA 30-Hour Construction Outreach Training
- OSHA 10-Hour Contruction Safety Training and Orientation for All New Employees
- 40-Hour Hazwoper Training
- Heavy Metals and Hazardous Materials Safe Handling Review
- DOT Hazardous Material for Transportation
- Hazardous Communication/Right to Know Policy
- Powered Industrial Vehicals Policy & Training
- First Aid/CPR Training
- Respirator Program & Training
- 40-Hour Asbestos Supervisor
- Lead Safe Renovator
- Mold Remediation Training

Policies, Procedures, and Programs

- Code of Safe Practices
- Drug and Alcohol Policy
- Defensive Driving Skills
- Fleet Safety Manual
- Firearms and Weapons Policy
- Emergency Procedures
- Medical Programs
- Personal Protective Equipment Program

Audits, Inspections, & Verifications

- USDOT Compliance Inspection
- Safety Audits/Self-Performed and Outside Risk Management Audits
- Comprehensive Pre- and Continued Employment Background Verifications
- Accident Report Investigation

ADDITIONAL COMPANY MILESTONES

- Milwaukee Business Journal's 2024 Best Places to Work Honoree
- Voted #1 Abatement Company by The Daily Reporter readers in 2022, Best of AEC Wisconsin, formerly known as Reader Rankings
- Voted #1 Abatement Company by The Daily Reporter readers in 2017, 2018, 2019, 2020, and 2021
- Voted #1 by the National Safety Council in 2019 and 2020
- Voted #1 Best Environmental Services/Remediation Firm by The Daily Reporter readers in 2020 and 2021
- Voted Best Company to Work For in 2021
- 2019 Tony Balestrieri, The Daily Reporter's Icon in Construction Award Recipient
- 2017 Wisconsin Safety Council Safety Award Finalist
- Employee membership and lead participation in: Milwaukee Construction Industry Safety Council's Construction Safety Asbestos Conference planning Leadership Forum; Wisconsin committee; AGC Leadership Class 2019; and AGC of Wisconsin Project Management Development Class

MOD RATES

Verified Workers Compensation Experience Modification Rates (EMR) for Balestrieri.

Policy Term

3/25/26 to 3/25/27 78

OSHA SAFETY STATISTICS

Deaths

2025 0

Lost Workday Cases

2025 0

Recordable Workday Cases

2025 0

Total Case Incidence Rate

2025 0

# of Regulatory Citations

2025 0

OSHA 300 LOGS

Available upon request.

ONLINE CONTRACTOR MANAGEMENT PROGRAM

Balestrieri participates in serveral online contractor management programs. We are active memebers of Avetta, ComplyWorks, and ISNetworld. These programs provide our clients with vital safety and compliance information, allowing for an educated and efficient decision making process with determining the most qualified contractor. Find us online today!

Avetta

ISNetworld® MEMBER CONTRACTOR

CONTRACTOR QUALIFICATION STATEMENT

BALESTRIERI™
EST. 1992

ENVIRONMENTAL CONSTRUCTION MANAGEMENT:

Established in 1992, Balestrieri Environmental & Development, Inc. is a multi-disciplined Environmental Construction Management firm specializing in turn-key renovation and demolition projects. Balestrieri has over three decades of experience assessing the environmental needs of each project. This proactive approach ensures that the project progresses efficiently, minimizing the risks of delays, added costs, and compromising workers' health.

MISSION STATEMENT:

Our Mission is to assist our clients in reducing their exposure to environmental liability and hazards. It is understood that the nature of the work being performed by Balestrieri Environmental & Development, Inc., the protection of human health, and the environment shall be the number one concern of every employee and shall supercede time to ensure that our work is completed for all parties involved.

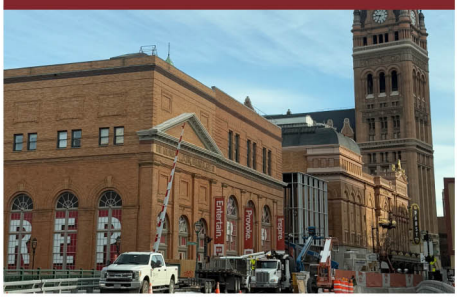
LABOR STATEMENT:

To best serve our clients' needs and preferences for the work being performed, Balestrieri contracts with both union and non-union contractors.

CORPORATE LICENSES:

Contract license numbers will be provided upon request.

MILWAUKEE REP THEATER

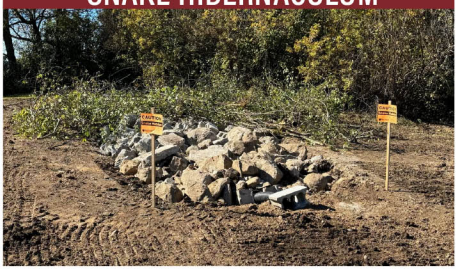


MILWAUKEE, WI

Project Manager: Nathan Kawlewski
Field Manager: Rafael Villegas

The Balestrieri team was brought on to perform selective demolition throughout the Milwaukee REP Theater, laying the groundwork for major improvements while ensuring the integrity and character of the historic structure were preserved. Our work focused on precise, selective demolition across various interior areas of the theater, including interior walls, ceilings, and finishes.

WISCONSIN DEPARTMENT OF NATURAL RESOURCES SNAKE HIBERNACULUM

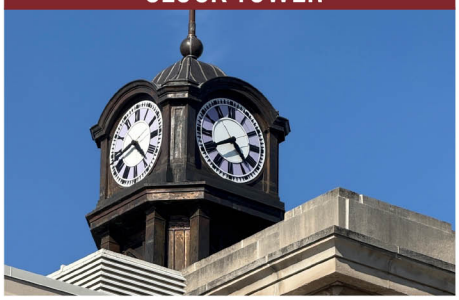


MUSKEGO, WI

Project Manager: Jessica Balestrieri
Field Manager: Antonio Venegas

Balestrieri collaborated with the Wisconsin Department of Natural Resources (WDNR) on a unique project: the design and construction of a snake hibernaculum. This hibernaculum will provide safe overwintering space for local snakes, ensuring their survival during Wisconsin's harsh winters. Balestrieri had to perform asbestos abatement on the barns that stood on the property. Following the asbestos abatement, Balestrieri demolished the barn and its silo. The project aimed to create a sustainable habitat for snakes by reusing materials like concrete and rocks.

SAUK COUNTY COURTHOUSE CLOCK TOWER



BARABOO, WI

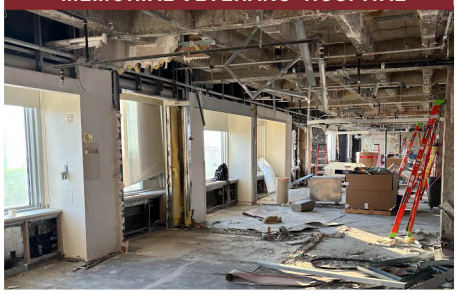
Project Manager: Richard Heyer
Field Manager: Rafael Villegas

Balestrieri was entrusted with the deleading of the Sauk County Courthouse Clock Tower. The team at Balestrieri used a safe and strategic method to remove hazardous lead from the structure. A specialized de-leading solution was applied and allowed to dwell on the lead-coated surfaces, effectively breaking down the lead contaminants. Once the solution had penetrated the layers, the team carefully wiped and removed the residue, leaving behind a clean and restored surface.

CONTRACTOR QUALIFICATION STATEMENT

BALESTRIERI™
EST. 1992

WILLIAM S. MIDDLETON MEMORIAL VETERANS' HOSPITAL

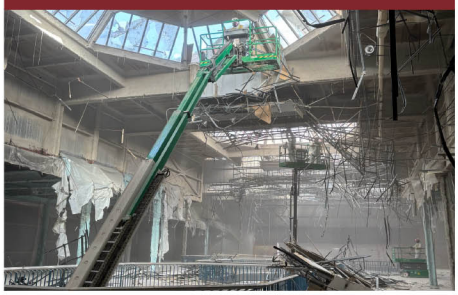


MADISON, WI

Project Manager: Michael Kapitan
Field Manager: Gerardo Valadez

Balestrieri performed selective interior demolition services at the W.S.M. Memorial Veterans' Hospital in preparation for an upcoming renovation. The scope of work included the removal of non-structural components. This project required careful coordination to ensure minimal disruption to surrounding areas and ongoing facility operations. Our expertise in controlled demolition allowed for a clean and efficient transition to the renovation phase.

NORTHRIDGE MALL



MILWAUKEE, WI

Project Manager: Justin Zoellner
Field Manager: Nazim Agushi

Balestrieri undertook a critical environmental remediation and demolition project throughout the former Northridge Mall. Our scope of work included comprehensive asbestos abatement, universal hazardous waste removal, and selective interior demolition to prepare the site for future redevelopment. This initiative is part of the city's broader efforts to revitalize the 58-acre site.

UW-MILWAUKEE NORTHWEST QUADRANT



MILWAUKEE, WI

Project Manager: Jessica Balestrieri
Field Manager: Jose Baltierrez

Balestrieri was selected to perform asbestos abatement and selective interior demolition throughout the University of Wisconsin-Milwaukee Northwest Quadrant. Our team provided environmental inspections, asbestos abatement, selective interior demolition and the safe handling and disposal of universal waste.

UW-MADISON ENGINEERING BUILDING



MADISON, WI

Project Manager: Justin Zoellner
Field Manager: Rafael Villegas

Balestrieri was contracted to perform asbestos abatement and selective demolition services on the University of Wisconsin-Madison Former Engineering Building. The focus of the project was the comprehensive interior and structural demolition of the building, a key compenent of the campus expansion efforts.

GEOGRAPHIC AREAS SERVED

Wisconsin, Illinois, Michigan, Minnesota, and throughout the entire nation. Balestrieri Environmental & Development, Inc. provides our clients with quality environmental services where we are required.

INDUSTRIES SERVED

- Commercial Retail Facilities
- Education
- Government: Federal, State, and Local
- Healthcare Facilities
- Institutional Facilities
- Manufacturing & Commerce
- Real Estate Development
- Telecommunications
- Utility

SERVICES

- Aerial Imagery (sUAV)
- Asbestos Abatement
- Duct Cleaning
- Dust Particulate Containment
- Industrial Cleanings
- Industrial Coatings Impacted with Lead
- Mass Demolition / Excavation / Earthwork
- Mechanical Re-insulation
- Media and/or Chemical Cleaning
- Mold Remediation
- Preliminary Environmental Inspection
- Selective Interior Demolition
- Training
- Universal Hazardous Waste Removal

CONTRACTOR QUALIFICATION STATEMENT

BALESTRIERI™ EST. 1992



TRADE PARTNERS

Company	Contact	Phone	Fax
Badger Scaffold, Inc.	Peter Petitjean	(800) 863-9791	(920) 429-0310
Bird Ladder & Equipment Co.	Brandon Cain	(414) 645-0555	(414) 645-7666
Delta Electric	Rich Rozelle	(262) 473-1019	(262) 473-8883
Herc Rentals, Inc.	Mark Haenel	(262) 279-8203	
GFL Environmental, Inc.	Kurt Landgraf	(262) 657-0575	
Milwaukee Lead & Asbestos Info Center	Debra Everly	(414) 481-9070	(414) 481-1859
Veit & Company, Inc.		(262) 901-2705	(414) 392-9804
Waste Management	Jessica Gerek	(262) 232-4714	(866) 800-2591

STATEMENT OF ETHICS

Balestrieri has been providing turn-key environmental building renovation and demolition services for the commercial and industrial markets since 1992. We are proud of our legacy of successful projects and guiding principles:

Safety - Protection of human health and the environment is our number one priority.

Value - Industry leaders in regulatory knowledge, renovation experience, and environmental management expertise.

Service - Outstanding customer service from project set-up and planning through project completion and documentation.

Trust - A 34+ year record of on-time awarded project completion.

Integrity - A well-earned reputation for honesty, fairness, and ethical conduct.

Partnership - Our passion for service, quality, and results drives our long-term relationships with hundreds of satisfied clients.

BALESTRIERI SERVICES, INC.

A certified Women's Business Enterprise (WEB).

BALESTRIERI™ SERVICES, INC. | WBE CERTIFIED

Certified WBE Women's Business Enterprise

TRADE PARTNER MANAGEMENT PROGRAM

Subcontractors are pre-qualified, meet, and/or exceed Balestrieri's safety and insurance requirements, and complete our Confidentiality Agreement. We have strong relationships to ensure residential preference programs and/or various emerging business opportunities to meet clients' requirements.

WASTE HAULERS & LANDFILLS

Waste haulers and landfills utilized by Balestrieri are licensed, accredited, and insured for the disposal and transport of hazardous debris.

TRADE PARTNER MANAGEMENT PROGRAM

All bulk and air sampling analysis for asbestos, lead-based paint, and hazardous materials are submitted to fully independent and accredited environmental testing laboratories. Accreditation is requested annually.