

CORPORATE INFORMATION

 Address: 1538 Country Club Parkway, Elkhorn, WI 53121-3999

• Office: (262) 743-2800

• Fax: (262) 743-2810

• Email: field@balestrierigroup.com

• President: Kenneth R. Balestrieri

• Vice President: Cynthia K. Balestrieri

• Secretary: Cynthia K. Balestrieri

• Treasurer: Kenneth R. Balestrieri

• Incorporated: March 25, 1992

State of Incorporation: WI

 Years Doing Business Under Present Name: 30 years

• FEIN: 39-1725341

• DUNS: 80-801-8857

• US NAICS Code: 562910

Small Business Enterprise:
 Yes, Registered with SBA, P0782675

Management Team:
21 Employees, 3 Executive,
9 Field, 9 Office

THE BALESTRIERI TEAM



















EXECUTIVE STAFF

- A. Kenneth R. Balestrieri, President
- B. Cynthia K. Balestrieri, Vice President
- C. Anthony F. Balestrieri, AIA, NSPE Registered Architect/Professional Engineer

PROJECT MANAGEMENT TEAM

- D. Alexander P. Balestrieri Project Manager/Estimator
- E. Richard R. Heyer
 Project Manager/Estimator
- F. Nathan G. Kawlewski Project Manager/Estimator
- G. Michael J. Ruenz Project Manager/Estimator & Safety Manager
- H. Michael J. Kapitan
 Project Manager/Estimator

ADMINISTRATION TEAM

- I. Sarah J. Pavlik

 Accounting and Human Resources

 Manager
- J. Amanda M. Stellberg
 Marketing and Safety Coordinator
- K. Beckett A. Runge Project, Accounting and Licensing Coordinator
- L. Evelyn Cordova
 Accounting Technician





FIELD MANAGEMENT TEAM







Jose D. Baltierrez



Ty D. Garlock



Todd A. Hardesty



Hector Jaramillo



Seumsack Ladarom



Ryan A. Landreman



Kevin J. Leahy



Rafael Villegas





BONDING PROGRAM

Balestrieri is a highly regarded and valued client of Atlantic Specialty Insurance Company and Babcock Solutions, LLC. Atlantic Specialty Insurance Company supports single projects of \$5 million subject to an aggregate work program upwards of \$10 million. As stated in A.M. Best Rating Guide, Atlantic Specialty Insurance Company has a rating of A+, XV. This line is to facilitate the day-to-day surety needs of Balestrieri Environmental & Development, Inc., consideration for larger single projects and aggregates are underwritten individually.

GENERAL LIABILITY/ POLLUTION INSURANCE

Balestrieri maintains AM Best A-rated general, pollution liability coverage in the amount of \$10 million for our clients.

AUTOMOBILE INSURANCE

Balestrieri maintains insurance for company owned, rental and hired vehicles in the amount of \$1 million per occurrence; with an additional \$9 million excess liability on all projects.

WORKERS COMPENSATION INSURANCE

Balestrieri maintains Worker's Compensation Insurance, as required by law and per state statutes.

CORPORATE COUNSEL

In order to provide the best possible service to our clients, solid financial, corporate, and legal assistance is required. The following list comprises our company's counsel:

ATTORNEYS

Donald P. Gallo

Axley Brynelson, LLP N20W22961 Watertown Rd. Waukesha, WI 53186 Telephone: (262) 409-2283 Cell: (414) 507-6350 Email: dgallo@axley.com

Theodore N. Johnson

Godfrey Law Office 354 Seymour Ct. Elkhorn, WI 53121 Telephone: (262) 741-1540

Email: tjohnson@godfreylaw.com

Charles V. Sweeney

Axley Brynelson, LLP 2 E. Mifflin St., Ste. 200 Madison, WI 53703 Telephone: (800) 368-5661 Cell: (608) 695-8215 Email: csweeney@axley.com

CERTIFIED PUBLIC ACCOUNTANTS

Jon S. Chamberlain

Chamberlain | Otte, CPAs

PO Box 1119 Lake Geneva, WI 53147 Telephone: (262) 249-1100 Email: jchamberlain@cchcpas.com

Daniel J. Maurina

Deloitte & Touche, LLP 555 E. Wells St., Ste. 1400 Milwaukee, WI 53202 Telephone: (414) 977-2667 Cell: (414) 303-5613

Email: dmaurina@deloitte.com

BONDING

Bradley Babcock

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Email: brad@babcock-solutions.com

FINANCIAL

Shannon Garrity

US Bank 13195 W. Hampton Ave. Butler, WI 53007

Telephone: (262) 790-0458 (direct)

Cell: (602) 369-1406

Email: shannon.garrity@usbank.com

INSURANCE Michael Barry

MarshMcLennan 2725 S. Moorland Rd. New Berlin, WI 53151

Telephone: (262) 796-8805 Cell: (414) 322-1415

Email: michael.barry@marshmma.com

INFORMATION TECHNOLOGY

Paul Schaff

Advanced Computer Systems PO Box 546

Janesville, WI 53546 Telephone: (608) 754-1991

Email: paul@advancedcomputersystemsinc.com

STRONG FINANCIAL BASE

We are aware that it is of paramount importance to our clients, potential clients, and suppliers to be assured that our company has a solid financial base. Therefore, we are providing you with the names of our Corporate Counsel. Please feel free to contact any of our counsel members to discuss the solidity of Balestrieri Environmental & Development, Inc. As a privately held company, it is not our policy to release our Financial Statement to the public. In the rare case where financials are required, requestors will need to complete our Financial Non-Disclosure Agreement.





SAFETY AND TRAINING PROGRAMS

Balestrieri has established a comprehensive and proactive performance orientated safety program. We instruct, inspire, and train our employees to follow these policies, procedures, and practices and to recognize job-related safety and health hazards.

Our employees are aware that as the size of a worksite or the complexity of a hazardous operation increases, the need for written guidelines is necessary to ensure clear communications of policies and priorities. The program includes provisions for the systematic identification, evaluation, prevention, and/or control of general workplace hazards, specific job hazards, and potential hazards that may arise from unforeseen circumstances.

Balestrieri's Health and Safety Program includes, but is not limited to, the following:

Training

- OSHA 30-Hour Construction Outreach Training
- OSHA 10-Hour Construction Safety Training and Orientation for All New Employees
- Hazwoper Training
- Heavy Metals and Hazardous Materials Safe Handling Review
- DOT Hazardous Material for Transportation
- Hazardous Communication/Right to Know Policy
- Daily Project Site Safety Meetings and Monthly **Training Meetings**
- Trenching/Excavation Training
- Confined Space Training
- Aerial Work Platforms Training A92/Aerial Lift Compliant
- Powered Industrial Vehicles Policy & Training
- First Aid/CPR Training
- Respirator Program & Training

Policies, Procedures, & Programs

- Code of Safe Practices
- Drug and Alcohol Policy
- Defensive Driving Skills
- Fleet Safety Manual
- Firearms and Weapons Policy
- Medical Programs
- Personal Protective Equipment Program

Audits, Inspections, & Verifications

- USDOT Compliance Inspection
- Safety Audits/Self-Performed and Outside Risk Management Audits
- **Background Verifications**
- · Accident Report Investigation

- Emergency Procedures

- · Comprehensive Pre- and Continued Employment

ADDITIONAL COMPANY MILESTONES

- Voted #1 Abatement Company by The Daily Reporter readers in 2017, 2018, 2019, 2020, and 2021
- Voted #1 Best Environmental Services/Remediation Firm by The Daily Reporter readers in 2020 and 2021
- Voted Best Company To Work For in 2021
- 2019 Tony Balestrieri, The Daily Reporter's Icon in Construction Award Recipient
- 2018 Sponsor of the Milwaukee Business Journal Real Estate Awards
- 2018 Daily Reporter Diversity Award Recipient
- 2017 Wisconsin Safety Council Safety Award Finalist
- Daily Reporter 2017 Top Project Winners; Pabst Milwaukee Brewery and UW-Madison Memorial Union
- Employee membership and lead participation in: Milwaukee Construction Industry Safety Council's Construction Safety Asbestos Conference planning Leadership Forum; Wisconsin committee; AGC Leadership Class 2019; and AGC of Wisconsin Project Management Development Class



DART RATES Days Away or Restricted Time

DART Rate

(DART) Rate for Balestrieri.

OSHA SAFETY STATISTICS

Deaths 2021	0
Lost Workday Cases 2021	0
Recordable Workday Cases 2021	0
Total Case Incidence Rate 2021	0
# of Regulatory Citations 2021	0

OSHA 300 LOGS

Available upon request.

ONLINE CONTRACTOR MANAGEMENT PROGRAM

Balestrieri participates in several online contractor management programs. We are active members of Avetta, ComplyWorks, and ISNetworld. These programs provide our clients with vital safety and compliance information, allowing for an educated and efficient decision making process when determining the most qualified contractor. Find us online today!







ASBESTOS & LEAD ABATEMENT



MACHINERY ROW RACINE, WI

Project Manager: Nate Kawlewski **Field Manager:** Nazim Agushi

Machinery Row was the original Case
Manufacturing Plant located in the Racine
Harbor. Balestrieri removed over half a million
square feet of asbestos containing transite
wall panels. These made up the exterior
walls of the facility, which were removed to
make way for demolition. This abatement
and deconstruction project was part of
the clearing of the 27-acre Water Street
Redevelopment Area to make way for new
development for the City of Racine.

MECHANICAL EQUIPMENT DISMANTLING



MILWAUKEE VA MEDICAL CENTER (ZABLOCKI) MILWAUKEE, WI

Project Manager: Nate Kawlewski **Field Manager:** Nazim Agushi

Balestrieri systematically dismantled stacks, catwalks, and three boilers at the Milwaukee VA in unison with other contractors to keep all facilities live and operating. The boilers were replaced and re-installed within a very sensitive timeframe. This project required excellent communication and coordination; both were key aspects throughout the job to complete the project ahead of schedule.

DEMOLITION & EXCAVATION



MILLER PARKWAY MILWAUKEE, WI

Project Manager: Nate Kawlewski **Field Manager:** Nazim Agushi

Balestrieri abated and demolished multiple buildings along Miller Parkway to clear the way for future development. The surrounding area of Miller Park has undergone a renaissance since the ballpark was built in 1996 and completed in 2001.

MISSION STATEMENT:

Our mission is to assist our clients in reducing their exposure to environmental liability and hazards. It is understood that the nature of the work being performed by Balestrieri Environmental & Development, the protection of human health and the environment shall be the number one concern of every employee and shall supercede time to ensure that our work is completed safely for all parties involved.

LABOR STATEMENT:

To best serve our clients' needs and preferences for the work being performed, Balestrieri contracts with both union and non-union contractors.

CORPORATE LICENSES:

Contract license numbers will be provided upon request.

SPECIALTY DEMOLITION



UW HEALTH AMERICAN FAMILY CHILDREN'S HOSPITAL MADISON, WI

Project Manager: Rich Heyer

Balestrieri was entrusted with the disassembling and removal of the previous helipad. Every move our team made had to be precisely calculated due to the sensitive medical equipment directly below the helipad. Our skillful team completed the project ahead of schedule while also being mindful of the emergency routes and safety precautions of an operating hospital.





MOLD REMEDIATION



COR MARIAE CENTER ROCKFORD. WI

Project Manager: Nate Kawlewski **Field Manager:** Jose Baltierrez

Cor Mariae is an Assisted Living All-Inclusive Program for rehabilitation and long-term care in the Rockford area. The facility owner contracted Balestrieri to perform construction cleaning throughout the first floor and the basement. This project was performed efficiently and on time in order to not impede the owner's occupancy.

ADAPTIVE REUSE



WAR MEMORIAL CENTER MILWAUKEE, WI

Project Manager: Rich Heyer **Field Manager:** Antonio Venegas

Balestrieri was recognized and rewarded with the Merit Award on the Milwaukee County Bird Cage Stair Restoration by the American Institute of Architects (AIA.) By regulating the environmental controls and maintaining temperature throughout the facility, Balestrieri Environmental & Development was able to diligently use high-pressure steam to remove lead paint from the steel beams. In addition, Balestrieri removed asbestos containing windows and replaced them with new state-of-the-art windows to keep the Bird Cage of the War Memorial looking exceptional. Because of prior experience with historical projects, Balestrieri knew to pay close attention to details in order to ensure everything was restored to its original glory. In doing so, Balestrieri was able to properly protect the names on the Veteran's Plagues.

GEOGRAPHIC AREAS SERVED

Wisconsin, Illinois, Michigan, Minnesota, and throughout the entire Midwest. Balestrieri provides our clients with quality environmental services where we are required.

INDUSTRIES SERVED

- Commercial Retail Facilities
- Educational
- Government: Federal, State, and Local
- Healthcare Facilities
- Institutional Facilities
- Manufacturing & Commerce
- Real Estate Development
- Telecommunications
- Utility

INDUSTRIAL CLEANING & HAZMAT



USDA FOREST SERVICE- FOREST PRODUCT LABORATORY MADISON, WI

Project Manager: Rich Heyer

Balestrieri was brought in to remove and clean concrete impacted with polychlorinated biphenyl and other hazardous materials. Our Hazwoper trained team properly contained, removed, and profiled the hazardous concrete debris.

AERIAL IMAGERY (SUAV)



FORMER SAPPI MILLS MUSKEGON, MI

Project Manager: Mike Ruenz **Field Manager:** Jose Baltierrez

Balestrieri utilized the Federal Aviation Administration (FAA) compliant remote sUAV/Drone Imagery to view structural deficiencies on a 275' concrete boiler stack. Utilizing high-resolution drone imagery for predemolition and safety project correspondence offered an instantaneous resolution for the means and methods needed for the project management team to formulate a comprehensive demolition and safety plan.

SERVICES

- Adaptive Reuse/Historical Preservation
- Aerial Imagery (sUAV)
- Asbestos & Lead Abatement
- Commercial Building Alteration
- Demolition & Excavation
- Duct Cleaning
- Dust Particulate Containment
- Exterior Chemical Cleaning
- Freon Removal
- Hazardous Waste Removal
- Industrial Cleaning & Hazmat
- Interior Demolition
- Mechanical Equipment Dismantling
- Mold Remediation
- Specialty Demolition





CELEBRATING 30 YEARS OF EXCELLENCE

Incorporated on March 25th, 1992, Balestrieri Environmental & Development's mission has been and always will be to assist our clients in reducing their exposure to environmental liability and hazards.

The protection of human health and the environment is the number one concern of every Balestrieri employee and supercedes time to ensure that our work is completed safely for all parties involved. Our dependability, adaptability, and professionalism is what has allowed us to build trust with our clients for the past three decades.

We pride ourselves not as builders, but rebuilders, revitalizing properties through a wide range of project expertise in various sectors including commercial, education, energy, healthcare, manufacturing, logistics, and transportation.

As a family-owned company, we recognize that any environmental project Balestrieri is involved in goes beyond just our physical scope of work. The responsibility to lessen a building owner's environmental liability by providing the highest level of health and safety for building occupants is what we do, because building occupants aren't just employees, tenants, or tradesmen and women. They are mothers, fathers, sons, daughters, friends, and loved ones. Our adherence to this mindset is what has kept Balestrieri Environmental & Development strong for the past thirty years, and for the years to come.



BALESTRIERI SERVICES, INC.

A certified Women's Business Enterprise (WBE).





TRADE PARTNER **MANAGEMENT PROGRAM**

Subcontractors are prequalified, meet, or exceed Balestrieri safety and insurance requirements, and complete our Confidentiality Agreement. We have strong relationships to ensure residential preference programs and/ or various emerging business opportunities to meet clients' requirements.

WASTE HAULERS & LANDFILLS

Waste haulers and landfills utilized by Balestrieri are licensed, accredited, and insured for the disposal and transport of hazardous debris.

INDEPENDENT ACCREDITED **LABORATORIES**

All bulk and air sampling analysis for asbestos, leadbased paint, and hazardous materials are submitted to fully independent and accredited environmental testing laboratories. Accreditation is requested annually.

