

CONTRACTOR QUALIFICATION STATEMENT



CORPORATE INFORMATION

- **Address:** 1538 Country Club Parkway, Elkhorn, WI 53121-3999
- **Office:** (262) 743-2800
- **Fax:** (262) 743-2810
- **Email:** field@balestrierigroup.com
- **President:** Kenneth R. Balestrieri
- **Vice President:** Cynthia K. Balestrieri
- **Secretary:** Cynthia K. Balestrieri
- **Treasurer:** Kenneth R. Balestrieri
- **Incorporated:** March 25, 1992
- **State of Incorporation:** WI
- **Years Doing Business Under Present Name:** 27 years
- **FEIN:** 39-1725341
- **DUNS:** 80-801-8857
- **US NAICS Code:** 562910
- **Small Business Enterprise:** Yes, Registered with SBA, P0782675
- **Management Team:** 25 Employees, 3 Executive, 10 Field, 12 Office

ELLIE: COMPANY MASCOT



THE BALESTRIERI TEAM



EXECUTIVE STAFF

- A. Kenneth R. Balestrieri, President
- B. Cynthia K. Balestrieri, Vice President
- C. Anthony F. Balestrieri, AIA, NSPE
Registered Architect/Professional Engineer

PROJECT MANAGERS

- D. Alexander Balestrieri,
Project Manager/Estimator
- E. Richard Heyer, Project Manager/ Estimator
- F. Steve Jandrowski
Field Safety Manager/Project Manager
- G. Nate Kawlewski, Project Manager/Estimator
- H. Michael Ruenz, Project Manager/Estimator

PROJECT COORDINATORS

- I. Michael Kapitan
- J. Corinne Dailey

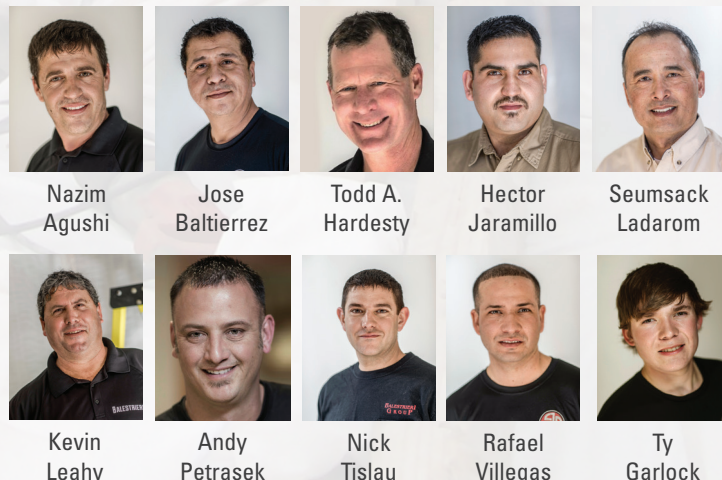
FINANCE & ACCOUNTING

- K. Sarah Pavlik
Accounting & HR Manager
- L. Beckett Runge, Accounting & Licensing
Coordinator
- M. Cody Conrad, Accounting Technician

MARKETING

- N. Katrena Virgin, Marketing &
Media Coordinator
- O. Jessica Balestrieri, Digital Media Specialist

FIELD MANAGERS



BONDING PROGRAM

Balestrieri has been continuously bonded since September 1992 and is a highly valued client of The Guarantee Company of North America (GCNA) and is held in the highest regard. Our firm has in place lines of credit with GCNA allowing for bonding projects within an aggregate program of \$3,000,000 and individual contract undertaking of \$1,500,000. GCNA maintains an AM Best Rating of A (IX).

GENERAL LIABILITY/ POLLUTION INSURANCE

Balestrieri maintains AM Best A-rated general, pollution liability coverage in the amount of \$10 million for our clients.

AUTOMOBILE INSURANCE

Balestrieri maintains insurance for company owned, rental and hired vehicles in the amount of \$1,000,000.00 per occurrence; with an additional \$9,000,000.00 excess liability on all projects.

WORKERS COMPENSATION INSURANCE

Balestrieri Environmental maintains Worker's Compensation Insurance, as required by law and per state statutes.

CORPORATE COUNSEL

In order to provide the best possible service to our clients, solid financial, corporate, and legal assistance is required. The following list comprises our company's counsel:

ATTORNEYS

Donald P. Gallo**Axley Brynelson LLP**

N20 W22961 Watertown Road
Waukesha, WI 53186
Telephone: (262) 409-2283
Cell: (414) 507-6350
Email: dgallo@axley.com

Theodore N. Johnson

Godfrey Law Office
354 Seymour Ct.
Elkhorn, WI 53121
Telephone: (262) 741-1540
Email: tjohnson@godfreylaw.com

Charles V. Sweeney

Axley Brynelson, LLP
2 E. Mifflin St., Ste 200
Madison, WI 53703
Telephone: (800) 368-5661
Cell: (608) 695-8215
Email: csweeney@axley.com

CERTIFIED PUBLIC ACCOUNTANTS

Jon S. Chamberlain

Chamberlain & Henningfield, CPAs
PO Box 1119
Lake Geneva, WI 53147
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Daniel J. Maurina

Deloitte & Touche, LLP.
555 E. Wells St., Ste 1400
Milwaukee, WI 53202
Telephone: (414) 977-2667
Cell: (414) 303-5613
Email: dmaurina@deloitte.com

BONDING

Bradley Babcock

Babcock Solutions, LLC
16805 W. Cleveland Ave.
New Berlin, WI 53151
Cell: (262) 853-4622
Email: Brad@Babcock-Solutions.com

FINANCIAL

Shannon Garrity

US Bank
13195 W. Hampton Ave.
Butler, WI 53007
Telephone: (262) 790-0458 (direct)
Cell: (602) 369-1406
Email: Shannon.Garrity@usbank.com

INSURANCE

Michael Barry

Marsh & McLennan Agency
2725 S. Moorland Rd.
New Berlin, WI 53151
Telephone: (262) 796-8805
Cell: (414) 322-1415
Email: michael.barry@MarshMMA.com

INFORMATION TECHNOLOGY

Mr. Paul Schaff

Advanced Computer Systems
PO Box 546
Janesville, WI 53546
Telephone: (608) 754-1991
Email: paul.schaff@advconnections.com

STRONG FINANCIAL BASE

We are aware that it is of paramount importance to our clients, potential clients, and suppliers to be assured that our company has a solid financial base. Therefore, we are providing you with the names of our Corporate Counsel. Please feel free to contact any of our counsel members to discuss the solidity of Balestrieri Environmental & Development, Inc. As a privately held company, it is not our policy to release our Financial Statement to the public. In the rare case where financials are required, requestors will need to complete our Financial Non-Disclosure Agreement.



ABATEMENT



FOX RIVER VALLEY ELEVATOR

Project Summary

The structure at Fox River Valley Elevator contained an exterior coating which required stabilization and significant concrete repairs throughout. The original Elevator House was constructed in 1917 with additions built in 1928 and 1948. The Elevator House stood on the west end of the complex which housed the inbound grain bins which were used to store multiple types of grains throughout the years. Currently the elevator is a transfer hub for corn used in the production of ethanol and for the storage and distribution of Canadian produced Canola pellets which are utilized in dairy herd feeding.

The elevator is in operation year-round. Throughout the year, local farms deliver corn to the elevator which is then return shipped to Ace Ethanol in Oshkosh.

Solution

Working through the busier traffic periods, Balestrieri adjusted start times to accommodate the traffic. Daily schedule meetings were held outlining outbound shipping schedule of semi traffic and inbound rail traffic. Repair activities on the south elevation of the structure was adjusted constantly with elevator management to allow for inbound cars to be staged and unloaded, all while work repairs continued.

CORPORATE LICENSES

Contract license numbers will be provided upon request.

ADAPTIVE REUSE



ELEVEN25 AT PABST

Project Summary

The original structure was built in 1889 as a Bottling House for the Pabst Brewing Company in Milwaukee. The 237,000 square foot building was used until December 1996 when Pabst had closed their doors. Today, this historic structure stands in close proximity to Marquette University offering multi-use housing, office and retail space.

Sitting vacant for nearly 20 years, the building was in need of many improvements. The building was very depreciated and covered in coatings impacted with lead. Balestrieri performed turn-key services including asbestos abatement, industrial coatings removal, exterior cleanings, selective interior demolition and demolition services transforming this historic building back to its original luster.

Solution

The now open and fully renovated building adds value to the community providing a great location to downtown. Open to the general public it gives all those that live and visit Milwaukee the opportunity to appreciate the historic and iconic history of the city.

Balestrieri was honored to have worked in conjunction with construction manager, KM Development, and owners Blue Ribbon Management LLC to complete the award-winning redevelopment project.

INTERIOR DEMOLITION



ROCK RIVER WATER RECLAMATION DISTRICT (RRWRD)

Project Summary

The Rock River Water Reclamation District protects public health and the environment through innovative and cost-effective wastewater and solid waste management. They have an 1,100 mile-long network of buried sewers that moves wastewater from residences, industrial sites and other businesses to a treatment plant where waste is converted into resources such as recycled water, energy and other recycled materials.

Removing the three multi-hearth furnaces in the former Incinerator Building was of great sensitivity and importance to the Owner.

Solution

By utilizing Balestrieri's self-performing turn-key environmental services, RRWRD was able to carry out this sensitive project safely, effectively, and ahead of schedule.

Balestrieri's team worked with the Owner to properly remove and dispose of the hazardous ash waste, asbestos containing materials, and three multi-hearth furnaces with all associated equipment and piping. The RRWRD now has a clean building for their future renovations.



DEMOLITION



HAYMARKET LOFTS

Project Summary

Built in 1907, the newly renovated Haymarket Lofts was once the home of the George Mansfield Company, known for its dairy which was used to make ice cream and butter. Formerly being used by C. Coakley Relocation Systems, Herman Kittle Properties purchased the historic building for future affordable housing in the Haymarket Square Neighborhood in Milwaukee.

As part of the urban redevelopment push - in part due to the new Milwaukee Bucks Arena - Herman Kittle properties purchased the blighted building and contracted with Balestrieri to restore and recondition the building, set to open in Fall of 2017. Haymarket Lofts will consist of 72 apartments to assist with the housing and placement of lower income families and Milwaukee area veterans.

Solution

Working closely with Owners, Balestrieri's skilled crews removed hazardous waste and asbestos containing materials from the building. In addition, Balestrieri also performed selective demolition to aid in the rejuvenation of the once thriving manufacturing building.

LABOR STATEMENT

To best serve our clients' needs and preferences for the work being performed, Balestrieri contracts with both union and non-union contractors.

AERIAL IMAGERY (sUAV)



SISTERS OF ST. FRANCIS OF ASSISI

Project Summary

Originally the Sisters of St. Francis seminary, constructed in the mid 1800's, it housed German immigrant men aspiring to the priesthood. Archbishop Henni asked a small group of lay third-order Franciscan missionary women to do the ordinary work of women in the seminary prompting them to set about on a life of prayer and service. When the motherhouse of the those women was relocated to LaCrosse, a few short years later Mother Antonia deemed the traditional work of the seminary women unsuitable. Thirty seven women remained behind to carry out the seminary work forming the Sisters of St. Francis Assisi.

Solution

Balestrieri presented a plan to utilize Aerial Imagery (sUAV) for viewing, documentation and measurement of the elevated locations. Owner Representatives were able to view high-definition still photos of the exterior building components for historical documentation. Balestrieri's new client service – Aerial Imagery (sUAV) – allowed the Owner to make informed and timely decisions when determining the scope of the project, which building materials could be salvaged prior to and during the demolition process.

GEOGRAPHIC AREAS SERVED

Wisconsin, Illinois, Michigan, Iowa, Kentucky, Ohio, Minnesota, North Dakota, Tennessee, and throughout the entire Midwest. Balestrieri provides our clients with quality environmental services wherever they require us.

INDUSTRIES SERVED

- Utility
- Telecommunications
- Manufacturing & Commerce
- Educational
- Healthcare Facilities
- Real Estate Development
- Institutional Facilities
- Commercial Retail Facilities
- Government: Federal, State, and Local

SERVICES

- Pre-Construction Inspections
- Asbestos Abatement
- Adaptive Reuse/ Historical Preservation
- Deconstruction Services
- Lead Abatement
- Abrasive Blasting
- Exterior Chemical Cleaning
- Interior Demolition
- Mold Remediation
- Hazardous Waste Removal
- Duct Cleaning
- Mechanical Insulation
- Dust Particulate Containment
- Demolition & Excavation
- Freon Removal
- Aerial Imagery (sUAV)



CONTRACTOR QUALIFICATION STATEMENT



SAFETY AND TRAINING PROGRAMS

Balestrieri has established a comprehensive and proactive performance orientated safety program. We instruct, inspire, and train our employees to follow these policies, procedures, and practices and to recognize job-related safety and health hazards.

Our employees are aware that as the size of a worksite or the complexity of a hazardous operation increases, the need for written guidelines is necessary to ensure clear communications of policies and priorities. The program includes provisions for the systematic identification, evaluation, prevention, and/or control of general workplace hazards, specific job hazards, and potential hazards that may arise from unforeseen circumstances.

Balestrieri's Health and Safety Program includes, but is not limited to, the following:

- Daily Project Site Safety Meetings and Monthly Training Meetings
- OSHA 10-Hour Construction Safety Training and Orientation for All New Employees
- Code of Safe Practices
- Drug and Alcohol Policy
- Hazwoper Training
- Heavy Metals and Hazardous Materials Safe Handling Review
- Defensive Driving Skills
- Fleet Safety Manual
- Trenching/Excavation Training
- Confined Space Training
- Firearms and Weapons Policy
- Emergency Procedures
- Aerial Work Platforms Training
- Medical Programs
- Personal Protective Equipment Program
- Respirator Program & Training
- Powered Industrial Vehicles Policy & Training
- DOT Hazardous Material for Transportation
- USDOT Compliance Inspection
- Hazardous Communication/Right to Know Policy
- First Aid/CPR Training
- Accident Report Investigation
- Safety Audits/Self-Performed and Outside Risk Management Audits
- Comprehensive Pre- and Continued Employment Background Verifications

ADDITIONAL COMPANY MILESTONES

- Voted #1 Abatement Company by The Daily Reporter Readers in 2017, 2018, and 2019
- 2018 Sponsor of the Milwaukee Business Journal Real Estate Awards
- 2018 Daily Reporter Diversity Award Recipient
- Daily Reporter 2017 Top Project Winners; Pabst Milwaukee Brewery and UW-Madison Memorial Union
- Wisconsin Safety Council Safety Award Finalist in 2017
- Employee membership and lead participation in: Milwaukee Construction Industry Safety Council's Construction Safety Leadership Forum; Wisconsin Asbestos Conference planning committee; AGC Leadership Class 2018; and AGC of Wisconsin Project Management Development Class



MOD RATES

Verified Workers Compensation Experience Modification Rates (EMR) for Balestrieri.

Policy Term

3/25/19 to 3/25/20 0.92

OSHA SAFETY STATISTICS

Deaths

2018. 0

Lost Workday Cases

2018. 0

Recordable Workday Cases

2018. 0

Total Case Incidence Rate

2018. 0

of Regulatory Citations

2018. 0

OSHA 300 LOGS

Available upon request.

ONLINE CONTRACTOR MANAGEMENT PROGRAM

Balestrieri participates in several online contractor management programs. We are active members of ISNetWorld, BROWZ, Avetta, CBRE, ComplyWorks, and most recently, ConnXus. These programs provide our clients with vital safety and compliance information, allowing for an educated and efficient decision making process when determining the most qualified contractor. Find us online today!



CONTRACTOR QUALIFICATION STATEMENT



TRADE PARTNERS

Company	Contact	Phone	Fax
Aerial Work Platforms, Inc.	Pat Barney	(800) 236-1000	(262) 544-1216
Badger Scaffold, Inc.	Peter Petitjean	(800) 863-9791	(920) 429-0310
Bird Ladder & Equipment Co.	Charles Cain	(414) 645-0555	(414) 645-7666
Delta Electric	Rich Rozelle	(262) 473-1019	(262) 473-8883
Milwaukee Lead & Asbestos Info Center	Debra Everly	(414) 481-9070	(414) 481-1859
Waste Management	Joel Meyer	(414) 949-1289	

STATEMENT OF ETHICS

Balestrieri has been providing turn-key environmental building renovation and demolition services for the commercial and industrial markets since 1992. We are proud of our legacy of successful projects and guiding principles:

Safety—Protection of human health and the environment is our number one priority.

Value—Industry leaders in regulatory knowledge, renovation experience, and environmental management expertise.

Service—Outstanding customer service from project set-up and planning through project completion and documentation.

Trust—A 20+ year record of on-time awarded project completion.

Integrity—A well-earned reputation for honesty, fairness, and ethical conduct.

Partnership—Our passion for service, quality, and results drives our long-term relationships with hundreds of satisfied clients. How can we help with your next project?

BALESTRIERI SERVICES, INC.

A certified Women's Business Enterprise (WBE)



BALESTRIERI
SERVICES, INC. | WBE CERTIFIED



TRADE PARTNER MANAGEMENT PROGRAM

Subcontractors are pre-qualified, meet, or exceed Balestrieri safety and insurance requirements and complete our Confidentiality Agreement. We have strong relationships to ensure residential preference programs and/or various emerging business opportunities to meet clients' requirements.

WASTE HAULERS & LANDFILLS

Waste haulers and landfills utilized by Balestrieri are licensed, accredited, and insured for the disposal and transport of hazardous debris.

INDEPENDENT ACCREDITED LABORATORIES

All bulk and air sampling analysis for asbestos, lead-based paint, and hazardous materials are submitted to fully independent and accredited environmental testing laboratories. Accreditation is requested annually.

